



Goals & Objectives Development

Topic Importance

"Rowing harder doesn't help if the boat is headed in the wrong direction." – Kenichi Ohmae. What are your dreams? We continuously daydream about accomplishing great things with our careers and business objectives. This Interactive Workshop will guide you to develop the plan to live your dreams and achieve what you want in the desired timeframe. **"Planning is as natural to the process of success as its absence is to the process of failure"** - Robin Sieger

Objectives

During this presentation, you will have opportunities to:

1. Create a mission statement for your personal and professional "life map"
2. Create goals to support your mission statement
3. Develop action plans for objectives to support your goals
4. Prioritize your action plans
5. Create, evaluate and decide the fate of your additional desires

Benefits

In 3 short hours you will learn:

1. Seven critical areas to consider for your mission statement
2. Five components of a well-defined goal
3. Six components of an action plan
4. How to develop the action plan of a current goal

Expertise

Acquired from several years as a Corporate Manager, from MBA and Ph.D. (ABD) studies and research. Successfully apply these techniques as a Corporate Trainer and Motivational Speaker who delivers training workshops and keynote speeches to organizations.

Target Audience

Administrators, Business Owners, Executives, Managers, Professionals, Supervisors, Support Staff and anyone who wants to achieve their goals in the desired timeframe

Benefits

3-Hour Interactive Workshop

Class Size

10-12 participants - optimum for increased personalized attention and more interactions

Why Positive Actions

Over the past four years, **Positive Actions** has motivated teams to increase productivity, teamwork and communications with each other and their customers through customized cost-effective Training Seminars and Motivational Speeches. **Positive Actions** quickly provides customized, creative, cutting-edge and cost-effective training solutions to satisfy your training needs. For example, we had a 2-day turnaround to provide training solutions to a major corporation that we successfully accomplished. Organizations save time and money and increase productivity that will in turn increase their bottom line by using techniques learned in our workshops.

Additionally, **Positive Actions** provides timely follow-up to enhance business objectives.

"Thank you for your wonderful seminar on Public Speaking. My group of trainers as well as myself learned so much from the exercises. We all felt empowered and more confident in our training capabilities."
L. Rones, Nordstrom Regional Director

Invest in your employees with Positive Actions today—satisfied employees provide fantastic customer service! *"Companies that invest above the average in employee learning outperform the stock market by more than 45%. Those that don't, under perform by 22%."* (ASTD/Bassi).